

## A SEMINAR LITIGATORS SHOULD NOT MISS

### "WHAT CIVIL COURT JUDGES WANT YOU TO KNOW"

This is the topic of a Seminar sponsored by NBI that will be held on 10/19/2012 at Waterford at Fair Oaks. This Seminar is presented by distinguished jurists: Hon. William T. Newman, Jr., Chief Judge of the Arlington Circuit Court; Hon. Lon E. Farris, Chief Judge of the Prince William County Circuit Court; Hon. Jan L. Brodie and Jonathan C. Thacher of the Fairfax County Circuit Court. The Seminar will be moderated by Benjamin J. Trichilo, Esq., one of our principals and experienced litigators. The Seminar topics include:

- I. Case Management and Pre-Trial Conferences.
- II. Scheduling Orders.
- III. Discovery Practices.
- IV. Motions Practice – When, Why and How?
- V. Judges' View on Technology.
- VI. Dos and Don'ts of Voir Dire.
- VII. Trial Practice Tips in Civil Court.
- VIII. Witnesses and Evidence: Mistakes to Avoid.
- IX. Opening Statements and Closing Arguments.

This is a special opportunity for anyone interested in civil litigation to gain new insights into courtroom practices and to learn what is likely to be effective, and what is not.

The Seminar is available on CD for those who cannot attend, and presents a rare opportunity that litigators and potential litigators should not miss. Additional information appears below:

•**DATE:** 10/19/2012  
•**TIME:** 9:00 a.m. – 4:30 p.m.  
•**LOCATION:** Waterford at Fair Oaks  
12025 Lee Jackson Memorial Highway  
Fairfax, Virginia 22033  
•**TELEPHONE:** (703)352-3200

**REGISTRATION:**

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